(Reference) NTT Communication Group's **Revenues by Business Line**

(billions of yen)

| | FY2012 | FY2013 | Amount Change (FY13-FY12) | % Change (FY13/FY12) | FY2014 Forecast | Amount Change (FY14-FY13) | % Change (FY14/FY13) |
|-------------------------------------|---------|---------|---------------------------------|-------------------------|--------------------|---------------------------------|-------------------------|
| NTT Com Group Operating Revenues | 1,194.7 | 1,230.4 | +35.7 | +3.0% | 1,265.0 | +34.6 | +2.8% |
| | (944.8) | (944.0) | (-0.7) | (-0.1%) | (910.0) | (-34.0) | (-3.6%) |
| Cloud Computing Platforms | 95.8 | 113.1 | +17.2 | +18.0% | 140.0 | +26.9 | +23.8% |
| | (41.9) | (52.9) | (+10.9) | (+26.2%) | (66.0) | (+13.0) | (+24.7%) |
| Data Networks | 450.1 | 457.0 | +7.0 | +1.5% | 469.0 | +12.0 | +2.6% |
| | (403.6) | (391.5) | (-12.1) | (-3.0%) | (383.0) | (-8.5) | (-2.2%) |
| Voice Communications | 320.0 | 298.2 | -21.8 | -6.8% | 304.0 | +5.8 | +2.0% |
| | (318.0) | (296.4) | (-21.6) | (-6.8%) | (276.0) | (-20.4) | (-6.9%) |
| Applications & Content | 111.8 | 113.3 | +1.5 | +1.4% | 120.0 | +6.7 | +5.9% |
| | (36.8) | (36.9) | (+0.0) | (+0.2%) | (40.0) | (+3.0) | (+8.4%) |
| Solution Services | 200.3 | 231.9 | +31.6 | +15.8% | 217.0 | -14.9 | -6.4% |
| | (127.5) | (150.6) | (+23.1) | (+18.1%) | (130.0) | (-20.6) | (-13.7%) |
| Revenues From Outside Of Japan | 163.7 | 202.4 | 38.7 | +23.7% | 282.0 | 79.6 | +39.3% |

- Notes: 1. The top figures in each cell are the results of NTT Communications Group (NTT Communications and its subsidiaries) after adjustments and elimination of intra-group transactions. The figures in parentheses are the results of NTT Communications only.
 - 2. Figures for FY2012 have been revised to reflect a reorganization of a portion of NTT Communications' business lines in FY2013.



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