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#### FOR IMMEDIATE RELEASE

# NTT Com Announces Financial Results for the Nine Months Ended December 31, 2012

TOKYO, JAPAN — NTT Communications Corporation (NTT Com) announced today its financial results for the nine months ended December 31, 2012. Please see the following attachments for further details:

- I. Non-Consolidated Comparative Balance Sheets
- II. Non-Consolidated Comparative Statements of Income
- III. Business Results (Non-Consolidated Operating Revenues)
- IV. Financial Results of NTT Communications Group

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#### About NTT Communications Corporation

NTT Communications provides consultancy, architecture, security and cloud services to optimize the information and communications technology (ICT) environments of enterprises. These offerings are backed by the company's worldwide infrastructure, including leading global tier-1 IP network, Arcstar Universal One<sup>™</sup> VPN network reaching over 150 countries, and over 140 secure data centers. NTT Communications' solutions leverage the global resources of NTT Group companies including Dimension Data, NTT DOCOMO and NTT DATA.

Further

information: <u>www.ntt.com</u> | <u>www.twitter.com/nttcom</u> | <u>www.facebook.com/nttcomtv</u>

## I . Non-Consolidated Comparative Balance Sheets

#### (Based on accounting principles generally accepted in Japan)

|  | March 31, 2012 | December 31, 2012 | Increase<br>(Decrease) |
|--|----------------|-------------------|------------------------|
| <u>SSETS</u>   |                |                   |                        |
| Fixed assets:  |                |                   |                        |
| Fixed assets - telecommunications businesses         |                |                   |                        |
| Property, plant and equipment                        |                |                   |                        |
| Machinery and equipment                              | 146,728        | 145,571           | (1,156                 |
| Antenna facilities                                   | 1,569          | 1,507             | (61                    |
| Terminal equipment                                   | 929            | 813               | (115                   |
| Local line facilities                                | 836            | 822               | (14                    |
| Long-distance line facilities                        | 7,497          | 7,119             | (378                   |
| Engineering facilities                               | 54,861         | 54,020            | (84                    |
| Submarine line facilities                            | 8,974          | 18,536            | 9,56                   |
| Buildings  | 127,910        | 128,186           | 27                     |
| Construction in progress                             | 30,479         | 17,926            | (12,55                 |
| Other  | 89,883         | 79,146            | (10,73                 |
| Total property, plant and equipment                  | 469,671        | 453,651           | (16,02                 |
| Intangible fixed assets                              | 84,055         | 79,584            | (4,47                  |
| Total fixed assets - telecommunications businesses   | 553,727        | 533,235           | (20,49                 |
| Investments and other assets                         |                |                   |                        |
| Investment securities                                | 118,969        | 130,840           | 11,87                  |
| Investments in subsidiaries and affiliated companies | 178,550        | 197,074           | 18,52                  |
| Other investments and assets                         | 55,751         | 52,961            | (2,79                  |
| Allowance for doubtful accounts                      | (219)          | (228)             | (                      |
| Total investments and other assets                   | 353,053        | 380,648           | 27,59                  |
| Total fixed assets                                   | 906,780        | 913,884           | 7,10                   |
| Current assets:                                      |                |                   |                        |
| Cash and bank deposits                               | 23,863         | 9,807             | (14,05                 |
| Notes receivable                                     | 446            | 103               | (34                    |
| Accounts receivable, trade                           | 192,630        | 170,705           | (21,92                 |
| Supplies   | 9,424          | 10,051            | 62                     |
| Other current assets                                 | 71,439         | 69,791            | (1,64                  |
| Allowance for doubtful accounts                      | (2,294)        | (2,148)           | 14                     |
| Total current assets                                 | 295,509        | 258,310           | (37,19                 |
| TOTAL ASSETS   | 1,202,290      | 1,172,194         | (30,09                 |

|  |                |                   | (Millions of yen)      |
|--|----------------|-------------------|------------------------|
|  | March 31, 2012 | December 31, 2012 | Increase<br>(Decrease) |
| LIABILITIES  |                |                   |                        |
| Long-term liabilities:   |                |                   |                        |
| Long-term borrowings from parent company                             | 63,666         | 61,760            | (1,906)                |
| Liability for employees' retirement benefits                         | 82,533         | 85,958            | 3,425                  |
| Reserve for point services   | 3,957          | 3,899             | (58)                   |
| Reserve for unused telephone cards                                   | 5,964          | 5,469             | (495)                  |
| Asset retirement obligations   | 669            | 597               | (71)                   |
| Other long-term liabilities  | 15,638         | 13,552            | (2,085)                |
| Total long-term liabilities  | 172,430        | 171,237           | (1,192)                |
| Current liabilities:   |                |                   |                        |
| Current portion of long-term borrowings from parent company          | 43,643         | 3,614             | (40,028)               |
| Accounts payable, trade  | 26,063         | 20,716            | (5,346)                |
| Accounts payable, other  | 173,342        | 138,732           | (34,609)               |
| Accrued taxes on income  | 9,533          | * 10,724          | 1,190                  |
| Allowance for losses on construction                                 | 105            | 84                | (21)                   |
| Allowance for loss on disaster                                       | 506            | 432               | (73)                   |
| Asset retirement obligations   | -              | 121               | 121                    |
| Other current liabilities  | 31,951         | 31,631            | (319)                  |
| Total current liabilities  | 285,145        | 206,057           | (79,087)               |
| TOTAL LIABILITIES  | 457,575        | 377,295           | (80,280)               |
| NET ASSETS   |                |                   |                        |
| Shareholders' equity:  |                |                   |                        |
| Common stock   | 211,763        | 211,763           | -                      |
| Capital surplus  | 131,615        | 131,615           | -                      |
| Earned surplus   | 356,324        | 397,242           | 40,917                 |
| Total shareholders' equity   | 699,703        | 740,621           | 40,917                 |
| Unrealized gains (losses), translation adjustments, and others:      |                |                   |                        |
| Net unrealized gains (losses) on securities                          | 45,010         | 54,278            | 9,267                  |
| Total unrealized gains (losses), translation adjustments, and others | 45,010         | 54,278            | 9,267                  |
| TOTAL NET ASSETS   | 744,714        | 794,899           | 50,184                 |
| TOTAL LIABILITIES AND NET ASSETS                                     | 1,202,290      | 1,172,194         | (30,095)               |

Note: \*NTT Com participates in a consolidated tax return system, which has been adopted by NTT (Holding Company) and its wholly-owned subsidiaries in Japan. However, except for a portion of the calculation of taxes, income taxes have not been calculated on a consolidated basis in the quarterly financial statements.

## II. Non-Consolidated Comparative Statements of Income

#### (Based on accounting principles generally accepted in Japan)

|   | 1                                   |                                     |                        | (Millions of yen)            |
|---|-------------------------------------|-------------------------------------|------------------------|------------------------------|
|   | Nine months ended December 31, 2011 | Nine months ended December 31, 2012 | Increase<br>(Decrease) | Year ended<br>March 31, 2012 |
| Telecommunications businesses:                          |                                     |                                     |                        |                              |
| Operating revenues                                      | 616,720                             | 585,491                             | (31,228)               | 817,556                      |
| Operating expenses                                      | 535,077                             | 495,278                             | (39,798)               | 710,400                      |
| Operating income from telecommunications businesses     | 81,643                              | 90,212                              | 8,569                  | 107,156                      |
| Supplementary businesses:                               |                                     |                                     |                        |                              |
| Operating revenues                                      | 111,871                             | 114,272                             | 2,401                  | 163,464                      |
| Operating expenses                                      | 112,718                             | 110,578                             | (2,140)                | 164,872                      |
| Operating income (losses) from supplementary businesses | (847)                               | 3,694                               | 4,541                  | (1,407)                      |
| Operating income  | 80,796                              | 93,907                              | 13,111                 | 105,748                      |
| Non-operating revenues:                                 |                                     |                                     |                        |                              |
| Interest income   | 52                                  | 156                                 | 104                    | 97                           |
| Dividends received                                      | 8,832                               | 7,354                               | (1,477)                | 9,033                        |
| Lease and rental income                                 | 9,805                               | 9,569                               | (235)                  | 13,021                       |
| Miscellaneous income                                    | 1,160                               | 2,329                               | 1,168                  | 1,562                        |
| Total non-operating revenues                            | 19,851                              | 19,410                              | (440)                  | 23,715                       |
| Non-operating expenses:                                 |                                     |                                     |                        |                              |
| Interest expenses                                       | 1,711                               | 1,300                               | (411)                  | 2,196                        |
| Lease and rental expenses                               | 5,577                               | 4,952                               | (624)                  | 7,546                        |
| Miscellaneous expenses                                  | 328                                 | 1,368                               | 1,040                  | 726                          |
| Total non-operating expenses                            | 7,617                               | 7,621                               | 4                      | 10,469                       |
| Recurring profit  | 93,030                              | 105,696                             | 12,665                 | 118,994                      |
| Special profits   | 3,728                               | 8,394                               | 4,665                  | 3,728                        |
| Special losses  | -                                   | -                                   | -                      | 9,599                        |
| Income before income taxes                              | 96,759                              | 114,090                             | 17,331                 | 113,123                      |
| Income taxes  | * 44,171                            | * 42,642                            | (1,529)                | 54,820                       |
| Net income  | 52,587                              | 71,448                              | 18,860                 | 58,303                       |

Note: \*NTT Com participates in a consolidated tax return system, which has been adopted by NTT (Holding Company) and its wholly-owned subsidiaries in Japan.

However, except for a portion of the calculation of taxes, income taxes have not been calculated on a consolidated basis in the quarterly financial statements.

# III. Business Results (Non-Consolidated Operating Revenues)

### (Based on accounting principles generally accepted in Japan)

|   |  |  |                        | 1                                 | (Millions of yen)            |
|---|--|--|------------------------|-----------------------------------|------------------------------|
|   | Nine months ended<br>December 31, 2011 | Nine months ended<br>December 31, 2012 | Increase<br>(Decrease) | Percent<br>Increase<br>(Decrease) | Year ended<br>March 31, 2012 |
| Voice transmission services revenues (excluding IP services revenues) | 245,593                                | 224,647                                | (20,945)               | (8.5)                             | 324,268                      |
| IP services revenues  | 281,437                                | 278,651                                | (2,786)                | (1.0)                             | 374,420                      |
| Open computer network services revenues*                              | 119,409                                | 116,883                                | (2,525)                | (2.1)                             | 158,804                      |
| IP-Virtual private network services revenues*                         | 52,302                                 | 51,490                                 | (811)                  | (1.6)                             | 69,580                       |
| Wide-Area Ethernet services revenues*                                 | 40,598                                 | 39,891                                 | (707)                  | (1.7)                             | 54,094                       |
| Data communications revenues<br>(excluding IP services revenues)      | 59,692                                 | 51,567                                 | (8,125)                | (13.6)                            | 78,332                       |
| Leased circuit services revenues*                                     | 42,967                                 | 38,412                                 | (4,555)                | (10.6)                            | 56,708                       |
| Solution services revenues  | 123,073                                | 124,852                                | 1,779                  | 1.4                               | 179,729                      |
| Others  | 18,795                                 | 20,045                                 | 1,249                  | 6.7                               | 24,271                       |
| Total operating revenues  | 728,591                                | 699,764                                | (28,827)               | (4.0)                             | 981,021                      |

\*Partial listing only

# IV. Financial Results of NTT Communications Group

|                    |                                     |                                     |                        | (Millions of yen)                 |
|--------------------|-------------------------------------|-------------------------------------|------------------------|-----------------------------------|
|                    | Nine months ended December 31, 2011 | Nine months ended December 31, 2012 | Increase<br>(Decrease) | Percent<br>Increase<br>(Decrease) |
| Operating revenues | 893,417                             | 881,457                             | (11,960)               | (1.3)                             |
| Operating expenses | 809,946                             | 783,442                             | (26,504)               | (3.3)                             |
| Operating income   | 83,471                              | 98,015                              | 14,544                 | 17.4                              |