Financial Results
for the Fiscal Year Ended March 31, 2019
and
Forecasts
for the Fiscal Year Ending March 31, 2020

May 10, 2019
NTT Communications Corporation
# NTT Com Group Financial Results

Operating Revenues increased from the previous year to 1,392.0 billion yen. Operating Income increased from the previous year to 132.1 billion yen.

<table>
<thead>
<tr>
<th></th>
<th>FY2017 Financial Results (A)</th>
<th>FY2018 Financial Results (B)</th>
<th>Amount Change (B) – (A)</th>
<th>% Change % (A)→(B)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>NTT Com Group Operating Revenues</strong></td>
<td>1,333.5</td>
<td>1,392.0</td>
<td>+58.5</td>
<td>+4.4%</td>
</tr>
<tr>
<td>Cloud Computing Platforms</td>
<td>185.3</td>
<td>207.5</td>
<td>+22.3</td>
<td>+12.0%</td>
</tr>
<tr>
<td>Data Networks</td>
<td>480.8</td>
<td>487.9</td>
<td>+7.1</td>
<td>+1.5%</td>
</tr>
<tr>
<td>Voice Communications</td>
<td>276.3</td>
<td>266.6</td>
<td>(9.7)</td>
<td>(3.5%)</td>
</tr>
<tr>
<td>Applications &amp; Content</td>
<td>125.8</td>
<td>134.5</td>
<td>+8.7</td>
<td>+6.9%</td>
</tr>
<tr>
<td>Solution Services</td>
<td>238.0</td>
<td>266.2</td>
<td>+28.3</td>
<td>+11.9%</td>
</tr>
<tr>
<td>Other</td>
<td>27.3</td>
<td>29.2</td>
<td>+1.9</td>
<td>+6.9%</td>
</tr>
<tr>
<td>(Included in the Above) Global Business</td>
<td>334.3</td>
<td>371.9</td>
<td>+37.6</td>
<td>+11.2%</td>
</tr>
<tr>
<td><strong>NTT Com Group Operating Income</strong></td>
<td>118.5</td>
<td>132.1</td>
<td>+13.7</td>
<td>+11.5%</td>
</tr>
</tbody>
</table>
## NTT Com Group Forecasts

Operating Revenues will achieve 1,350.0 billion yen. Operating Income will increase from the previous year to 136.0 billion yen.

<table>
<thead>
<tr>
<th>NTT Com Group Operating Revenues</th>
<th>FY2018 Financial Results (A)</th>
<th>FY2019 Forecast (B)</th>
<th>Amount Change (B) – (A)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cloud Computing Platforms</td>
<td>207.5</td>
<td>235.0</td>
<td>+27.5</td>
</tr>
<tr>
<td>Data Networks</td>
<td>487.9</td>
<td>478.0</td>
<td>(9.9)</td>
</tr>
<tr>
<td>Voice Communications</td>
<td>266.6</td>
<td>257.0</td>
<td>(9.6)</td>
</tr>
<tr>
<td>Applications &amp; Content</td>
<td>134.5</td>
<td>86.0</td>
<td>(48.5)</td>
</tr>
<tr>
<td>Solution Services</td>
<td>266.2</td>
<td>273.0</td>
<td>+6.8</td>
</tr>
<tr>
<td>Other</td>
<td>29.2</td>
<td>21.0</td>
<td>(8.2)</td>
</tr>
<tr>
<td>(Included in the Above) Global Business</td>
<td>371.9</td>
<td>412.0</td>
<td>+40.1</td>
</tr>
<tr>
<td>NTT Com Group Operating Income</td>
<td>132.1</td>
<td>136.0</td>
<td>+3.9</td>
</tr>
</tbody>
</table>
Initiatives for FY2019
Enhance our services to support data utilization

Services to help customers achieve DX

COTOHA
- Translator
- Chatbot
- Virtual Assistant
- Audio mining
- Meeting Assist

Services supporting subscription business
- Billing control
- Distribution control

Data management services/features
- Data platform management
- EiPaaS
- Data analyzing AI/natural language processing AI
- Data security
- Container/apps delivery

Infrastructure services to underpin data utilization

ICT infrastructure
- Colocation
- Private cloud
- Public cloud
- Interconnect

Wireless services
- Wi-Fi
- eSIM
Initiatives for FY2019
NTT Communications’ Efforts to Realize Smart World

- Contributing to NTT Group's Smart World and development of new fields
- Contributing to Smart World Development by Utilizing NTT Group Resources

**Key focus areas for NTT Com**

**Areas in which NTT Com is independently working**

**Data Utilization Services**

- Services to help customers achieve DX
- Managed/Security services
- Infrastructure services to underpin data utilization
NTT Communications will continue to offer solutions to customers’ business challenges by driving our business transformations and by leveraging advanced technologies such as "NTT Research, Inc." and "Disruptive Innovation Approach" as a DX Enabler™.

①Japan Business Operations
- The name of the Japanese operating company will be “NTT Communications”.
- Continue to provide support for global business, overseas expansion and other areas for Japanese MNCs.

②Overseas Business Operations
- “NTT Ltd.” will provide detailed and integrated support for customers in overseas markets, serving as a driving force for business growth.