

Financial Results for the Fiscal Year Ended March 31, 2019 and Forecasts for the Fiscal Year Ending March 31, 2020

May 10, 2019
NTT Communications Corporation

NTT Com Group Financial Results

Operating Revenues increased from the previous year to 1,392.0 billion yen.
Operating Income increased from the previous year to 132.1 billion yen.

(Billions of yen)

		FY2017 Financial Results (A)	FY2018 Financial Results (B)	Amount Change (B) - (A)	% Change %(A)→(B)
NTT Com Group Operating Revenues		1,333.5	1,392.0	+58.5	+4.4%
	Cloud Computing Platforms	185.3	207.5	+22.3	+12.0%
	Data Networks	480.8	487.9	+7.1	+1.5%
	Voice Communications	276.3	266.6	(9.7)	(3.5%)
	Applications & Content	125.8	134.5	+8.7	+6.9%
	Solution Services	238.0	266.2	+28.3	+11.9%
	Other	27.3	29.2	+1.9	+6.9%
(Included in the Above) Global Business		334.3	371.9	+37.6	+11.2%
NTT Com Group Operating Income		118.5	132.1	+13.7	+11.5%

NTT Com Group Forecasts

Operating Revenues will achieve 1,350.0 billion yen.
Operating Income will increase from the previous year to 136.0 billion yen.

(Billions of yen)

		FY2018 Financial Results (A)	FY2019 Forecast (B)	Amount Change (B) - (A)
NTT Com Group Operating Revenues		1,392.0	1,350.0	(42.0)
	Cloud Computing Platforms	207.5	235.0	+27.5
	Data Networks	487.9	478.0	(9.9)
	Voice Communications	266.6	257.0	(9.6)
	Applications & Content	134.5	86.0	(48.5)
	Solution Services	266.2	273.0	+6.8
	Other	29.2	21.0	(8.2)
	(Included in the Above) Global Business	371.9	412.0	+40.1
NTT Com Group Operating Income		132.1	136.0	+3.9

Initiatives for FY2019

Enhance our services to support data utilization

Services to help customers achieve DX

COTOHA



Trans-
lator



Chat-
bot



Virtual
Assistant



Audio
mining



Meeting
Assist

Services supporting subscription business



Billing
control



Distribution
control

Data management services/features



Data platform
management



EiPaaS



Data analyzing AI/natural
language processing AI



Data
security



Container/
apps delivery

Infrastructure services to underpin data utilization

ICT infrastructure



Colocation



Private cloud



Public cloud



Interconnect



Wi-Fi



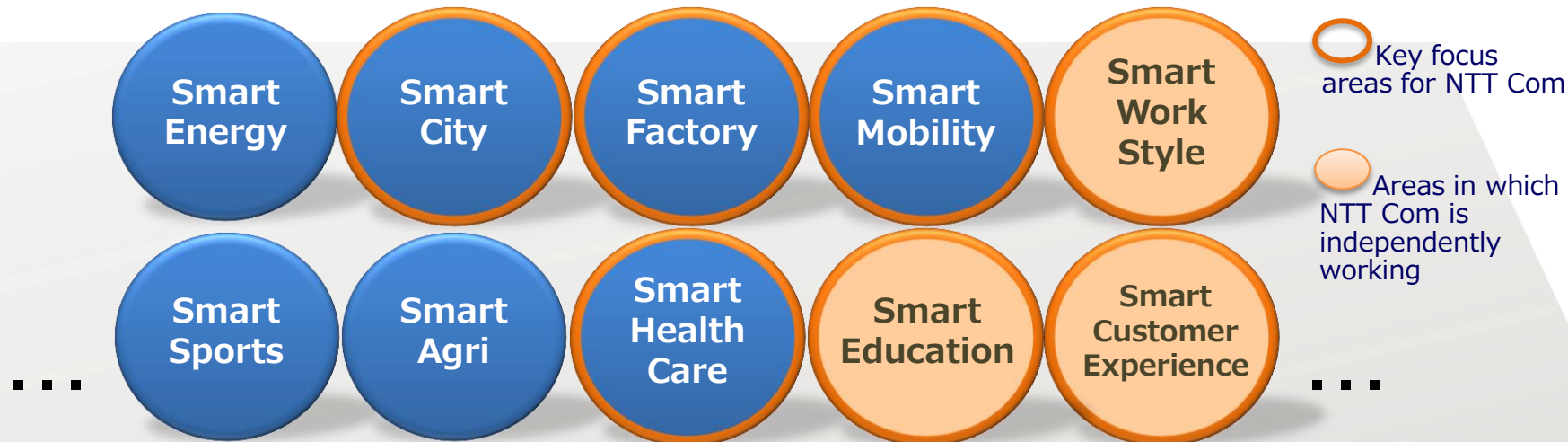
eSIM

Managed/
Security
services

Initiatives for FY2019

NTT Communications' Efforts to Realize Smart World

- Contributing to NTT Group's Smart World and development of new fields
- Contributing to Smart World Development by Utilizing NTT Group Resources



Data Utilization Services



Services to help customers achieve DX



Managed/
Security
services



Infrastructure services to underpin data utilization



NTT Communications will continue to offer solutions to customers' business challenges by driving our business transformations and by leveraging advanced technologies such as "NTT Research, Inc." and "Disruptive Innovation Approach" as a DX Enabler™.

① Japan Business Operations

- **The name of the Japanese operating company will be "NTT Communications".**
- **Continue to provide support for global business, overseas expansion and other areas for Japanese MNCs.**

② Overseas Business Operations

- **"NTT Ltd. " will provide detailed and integrated support for customers in overseas markets, serving as a driving force for business growth.**